Claims Edits Update

Mike Donofrio, General Counsel, GMCB Kelly Macnee, Health Policy Analyst, GMCB Before the House Committee on Health Care April 15, 2015



Current Legislative Charge

Act 144 of 2014, § 10:

- "Develop a complete set of standardized edits and payment rules based on Medicare or on another set...appropriate for use in Vermont"
- Adopt by rule for use by commercial payers on January 1, 2016; Medicaid on January 1, 2017



Key Definitions

<u>Claim Edit:</u> Adjustment by payers to the procedure codes physicians use to describe and bill for services that are part of the process payers use to determine whether a particular claim for payment should be paid and at what level.

<u>Payment rule:</u> Statement of how a submitted procedure code, procedure code combination should be processed when an edit has been triggered.

Principles

- Allow for transparent and open development
- Broad stakeholder involvement
- Create a sustainable model



Stakeholders

- MVP
- BCBSVT
- CIGNA
- Health Care Advocate (HCA)
- Vermont Association of Hospitals and Health Systems (VAHHS)
- Department of Vermont Health Access (DVHA)
- Bi-State
- Vermont Medical Society (VMS)
- American Medical Society (AMA)
- HP Enterprise Services
- McKesson



Timeline

- > October 16, 2014: Entered into sole source contract with Mark Painter (co-chair, CO Clean Claims Task Force) as appropriate expert to assist GMCB.
- October 29, 2014: Webinar with stakeholders on the Colorado experience. Received feedback from stakeholders about past work performed as well as visions for the future.
- November 2014: Mr. Painter prepared an Executive Summary of options laying out potential solutions, based on CO experience and feedback from stakeholders.
- ➤ December 10, 2014: Webinar for stakeholders discussing the potential return on investment of standardizing claims edits and the options laid out in Executive Summary.
- ➤ January 21, 2015: In-person/phone stakeholder meeting at the Green Mountain Care Board to continue discussion of ROI and options.
- > January 22, 2015: Mr. Painter testified to GMCB and Senate Finance Committee.
- > Throughout 2015 session: Stakeholder group and GMCB continue to develop potential approaches for standardizing claims edits



Projected Savings to System

CO Task Force method

- adjust CO projected savings for VT population
- use national estimates for provider costs for revenue cycle management

Projected saving between \$6.0 – 18.2 million per year

- \$9.58 per person per year
- \$2.73 per claim



Projected Savings to System

Vermont admin costs method

- 2,163,830 claims per year
- 6.8% claims denial surrounding potential edits (124,609 claims)
- Low cost for payer to deny \$6 per claim
- Estimated Cost to Provider to reprocess a Claim
 \$25 per claim

Total Cost Savings: \$1.7M to \$3.9M

